

## Characteristics of Companies that are Benefiting from Loss Control

### How Our Services are Helping Companies like Yours

Our services are most beneficial to companies that are preparing for insurance renewals. Examples:

- Companies considering changes to their coverage, limits or deductibles
- Considering new coverage; such as earthquake, flood, contingent BI, etc.
- Preparing to market their insurance
- Companies in a tough industry
- Companies with recent loss history

*Procovery can help:*

- *Calculate loss estimates, including earthquake, flood, fire and business interruption*
- *Describe how flood and earthquake exposures have been mitigated*
- *Prepare marketing data: building construction, occupancy, protection*
- *Describe the positive features about how the client differs from others in the industry and how they are preventing losses*

Our services are also beneficial for clients that are experiencing change. Examples:

- Acquisitions or expansions
- Relocating or consolidating
- Planning a new facility

*Procovery can help:*

- *Evaluate risks at prospective sites*
- *Mitigate risks during construction*
- *Inform the insurance company about how risks have been mitigated*

### More Examples:

- Companies that are unsure what limits and deductibles are prudent
- A company has an issue with a carrier or a municipality
- A company with a key location, warehouse, data center, manufacturing facility, or a key supplier

*Procovery can help:*

- *Evaluate exposures and calculate loss estimates*
- *Resolve physical protection issues in the client's interest; including fire sprinklers, new construction, warehousing, and special-hazards like flammable liquids*
- *Help protect critical assets*
- *Help establish plans for resuming operations after a crisis. This includes evaluating the threats that the business faces, establishing emergency contact lists, creating work-around strategies to recover critical operations and data promptly after a crisis*

### Contact Procovery

***"Our consultants are ready to help clients stay profitable, reduce risks and prepare for disaster."***

*- Chris Scheffler, Procovery Risk Consulting*