

Success Stories

How Clients are Winning with Property Conservation and Disaster Planning

About Procovery

Procovery is a professional consulting firm with offices in Concord California. We are experienced in saving money for our clients by reducing their physical risks and helping their insurance carriers understand the good-quality of their risks.

Success Stories

We offer these examples of how companies are saving money, retaining customers, getting better insurance, and protecting their business through disaster planning.

A high-tech client replaced their carrier loss control service with independent providers.

Result: The client saved \$23,000 in the first year of the program. Furthermore, they kept the cost of this program flat the next year, despite a 7% growth in the size of the client's properties.

A pharmaceutical distributor pushed-back on an insurance company recommendation for a water tank for their fire sprinklers. Their loss control consultant devised a solution for adequate protection without the tank.

Result: The carrier was satisfied, the property was well-protected, and the client saved an estimated \$50,000

A chemical manufacturing company provided to their insurance carrier a report summarizing how they have protected their buildings from earthquake damage.

Result: The insurance company responded with a dramatic reduction in premium - saving \$500,000

Success Stories (continued)

One warehousing client hired a consultant to help manage fire sprinkler installations.

Result: With innovative fire-protection solutions, the client saved \$700,000 over a 3 year period on these installations.

A client consolidated operations to cut costs. They provide a highly-specialized product, so their customers are critically-dependent on them for on-time delivery of goods and services.

Result: They were able to retain these customers by enacting robust loss-prevention and Business Continuity plans at their consolidated facilities.

A high-tech client developed a Business Continuity Plan for their integrated-circuit manufacturing facilities.

Result: Based on confidence in their Business Continuity Plan, the client purchased a lower insurance limit, thereby saving on their insurance premium.

A hi-tech company kept downtime at mission-critical sites at historic lows, despite a rapidly changing industry and continued growth.

They did this through a sound Business Continuity Program that included state-of-the-art loss prevention programs.

Contact Procovery

"Our consultants are ready to help clients stay profitable, reduce risks and prepare for disaster."

- Chris Scheffler, Procovery Risk Consulting